



## PRESS RELEASE

### **IEC Telecom's new partnership with Lars Thrane will boost satcom solutions for fishing sector**

**Alesund, Norway, August 30, 2019:** Satellite communications specialist IEC Telecom has extended its portfolio through an exciting new partnership with specialist satcoms manufacturer Lars Thrane.

IEC Telecom is now an official distributor of the LT-3100 Iridium satellite phone in Norway and will unveil its new product range during the premier shipping industry event BlueFish in Ålesund, Norway from September 3 - 5 2019, Stand 921.

"We are heavily committed to the Scandinavian market and pleased to partner with Lars Thrane as distributors in Norway. We hope to have a long and fruitful journey together," said Alf Stian Mauritz, Vice President – Business Development, IEC Telecom Group.

Specially designed for the professional market and built to withstand rough sea environments, the LT-3100 satellite communications system is a maritime xed satellite phone that is ideal for fishing and sailing vessels.

"It is a small and neat product which is ideal for installation on smaller vessels," explained Mr Mauritz. "We are already fitting it to fishing and sailing vessels and are excited to be officially unveiling it at BlueFish as part of our comprehensive communications portfolio."

IEC Telecom is a partner of Iridium and able to supply satcom solutions using the range of Iridium services, including the new truly-global Iridium Certus™ network.

Requiring no yearly maintenance thanks to a built-in webserver, the LT-3100 system provides voice, data, SMS, vessel tracking, and more services from Iridium at competitive airtime charges. With a high-performance GNSS/GPS receiver, the LT-300 is the perfect communications system especially suitable for deep sea, fishing and workboats.

Alesund has long been renowned as the fishing capital of the Norwegian region and, with IEC's strong commitment to the Scandinavian fishing industry, is the perfect setting to announce this important new partnership.

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## **Notes To Editors:**

### **IEC Telecom**

IEC Telecom Group is one of the leading global providers of managed network communication solutions. Known for supplying high quality satellite-based technology to customers for more than 20 years, IEC Telecom delivers efficient end-to-end voice and data services, when and where it matters most.

Our portfolio includes a wide range of satellite products (from handset to VSAT services), solutions and value-added services. IEC Telecom's integrated approach of in-house design and engineering expertise allows us to develop truly unique solutions enabling full control over your satellite assets.

IEC Telecom is an experienced provider of services to the maritime sector, offering communications solutions for all vessel types from shipping to offshore, fishing to leisure boats. The company has 10 offices across 9 countries: Denmark, France (two offices), Kazakhstan, Norway, Singapore, Sweden, Turkey, UAE (two offices), and UK. For more information see the website: [www.iec-telecom.com](http://www.iec-telecom.com)

### **Lars Thrane**

Lars Thrane A/S specializes in the design and manufacturing of high-performance Iridium Satellite Phones, NMEA 0183 & NMEA 2000 Electronic Compasses, and GNSS & GPS Receivers, using the latest, innovative and ground breaking technology. With a strong background in satellite communications engineering, and experience in the development of maritime communications and navigation equipment, Lars Thrane A/S brings high performance products into the maritime world of tomorrow, with products aimed at the maritime professional and leisure markets.

Lars Thrane A/S is a privately owned company headquartered in Copenhagen, Denmark. For more information see the website: [www.thrane.eu](http://www.thrane.eu)

## **Media Contacts**

### **Anastasia Kuzmenko Global Marketing Manager**

**T:** +971 (0) 50 222 59 37

**E:** [anastasia.kuzmenko@iec-telecom.com](mailto:anastasia.kuzmenko@iec-telecom.com)

### **Debra Munford PR Account Manager**

**E:** [dmunford@elabor8.co.uk](mailto:dmunford@elabor8.co.uk)

**T: +44(0) 1296 68235**