



SATELLITE IT UP!

we keep you connected beyond limits

ABOUT US

- We supply high quality satellite communication products and solutions as well as efficient end-to-end voice and data services, when and where it matters most. We enable digitalization for remote units on land and offshore.
- For urban networks, we provide powerful satellite back-up to ensure the business continuity of customer enterprises. IEC Telecom offers global coverage for international operations and a wide variety of area-by-area plans for regional use.

QUICK FACTS

20+

**YEARS OF SATCOM
EXPERTISE**

8

COUNTRIES

100+

STAFF MEMBERS



GLOBAL SERVICE PROVIDER

- IEC Telecom has strong commercial and technical relationships with major satellite operators across the world. With a multi-network approach, IEC Telecom covers requirements across the complete communications lifecycle no matter where customers choose to do business.
- We are constantly looking for new partnerships to complete our portfolio and maintain very close relationships with our existing partners.

Globalstar

iridium

telenor
group

inmarsat

THURAYA

yahsat
اليه سات

PARTNERSHIP WITH EQUIPMENT MANUFACTURERS

- IEC Telecom has strong and long-standing relationships with major hardware manufacturers across the world. Empowered with a global logistics and delivery network, we can guarantee access to products quickly and efficiently.
- Our team will take care of the satellite network through its entire lifecycle from installation to maintenance, including:
 - ✓ **Equipment repair or replacement**
 - ✓ **Corrective maintenance (remote or onsite interventions, if needed)**
 - ✓ **Preventive and/or scheduled maintenance**
 - ✓ **Modifications and reconfigurations**
 - ✓ **Spares provisioning**
 - ✓ **Configuration control**
 - ✓ **Testing tools**



UNPARALLELED SATELLITE SOLUTIONS FOR:

MARITIME MARKET:



Shipping



Fishing



Offshore



Leisure

LAND MARKET:



Humanitarian



Energy



Government



Enterprise



Media

OUR APPROACH



CUSTOMIZED SOLUTIONS

Our integrated approach of in-house design and engineering expertise allows us to develop truly unique solutions tailored for individual customer needs.



WORLDWIDE LOGISTICS

We deliver our services anywhere in the world, under any conditions. From secure military applications to wireless networks, our worldwide team gets the job done.



CUSTOMER-ORIENTED PHILOSOPHY

We put our clients' needs first when seeking ways to provide the most relevant solutions, services, and support. We listen and understand. These are the cornerstones of our approach.

OUR OFFER

We offer a diverse portfolio of products and services for various markets, and our value-added services adapt efficiently to ever-evolving client communication requirements.

SATELLITE PRODUCTS

From handsets to VSAT solutions, IEC Telecom will have you covered.

SMART SOLUTIONS

Get full visibility over your communication assets to control critical operations and maintain reliable connectivity where it matters the most.

VALUE-ADDED SERVICES

Keep your business ahead of the curve with our advanced satcom services. Monitor usage consumption, manage bandwidth volume, and control your budget in real-time. In addition, we offer 24/7 support for your satellite-based solutions during their full lifecycle.

GO EVEN FURTHER WITH OUR SET OF VALUE-ADDED SERVICES



OPTISIM

OptiSIM is a web-based solution which provides, via secured (SSL) access, the ability for IEC Telecom customers to manage and monitor all their satellite lines (SIM cards, VSAT links or devices), call/consumption details, and invoices, enabling an extensive follow-up of prepaid and post-paid accounts.



OPTICLOUD

OptiCLOUD is a fully customizable range of services that optimizes bandwidth volume and monitors satellite line activity. Enhance user experience with smart filters, interoffice connectivity, and secure corporate applications.



OPTIACCESS

OptiACCESS is a data compression and email software. It offers 3 to 5 times quicker web browsing for easy access to online portals, social media, and weather forecasts. OptiACCESS generates only 5% of the data created by standard email software, so you save 95% data on correspondence straightaway.

GO EVEN FURTHER WITH OUR SET OF VALUE-ADDED SERVICES



24/7 TECHNICAL SUPPORT

IEC Telecom's dedicated 24/7 support team ensures the optimum use and control of voice and data satellite connectivity services. The team delivers the highest quality of service in many languages across the globe via six channels of support.



LOGISTICS, TRAINING & MAINTENANCE

IEC Telecom understands that our satellite-based systems are critical for customers and need to be fully operational at all times. Our dedicated support team provides assistance with global logistics, customer training, and maintenance services.



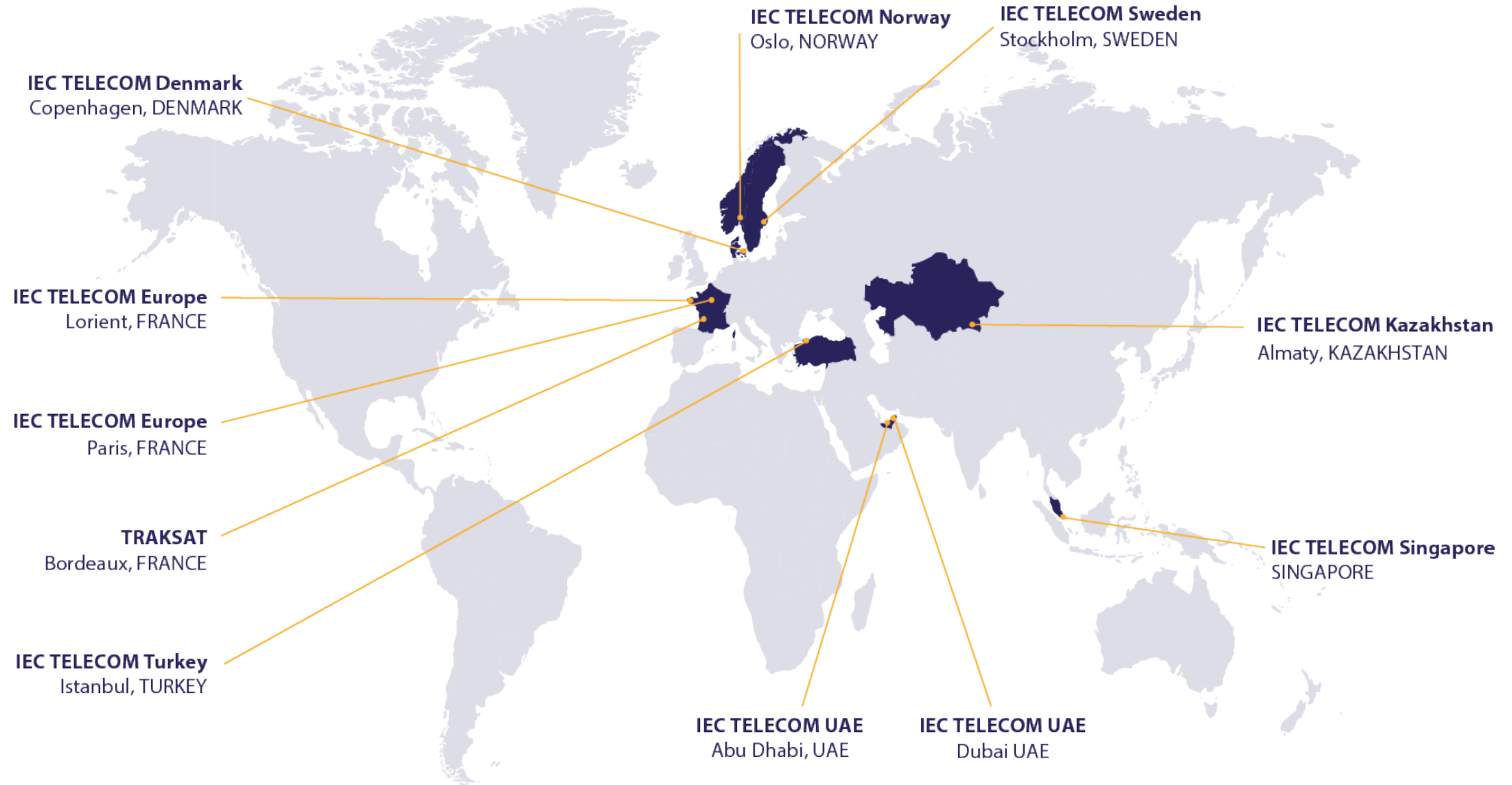
MANAGED SERVICES

Managed Services by IEC Telecom offer an unparalleled level of transparency and flexibility for the complete satellite communications lifecycle. We support your critical operations with our rapid logistics and comprehensive maintenance.

TRAKSAT

- Traksat was founded in 2012 as a specialized branch of the IEC Telecom Group to answer the growing need for Machine-To-Machine, Fleet Tracking, and Asset Management applications.
- Traksat delivers wireless data turn-key solutions over multiple wireless networks and provides custom development services for those companies that do not have in-house expertise.
- Whether you are tracking remote mobile assets such as vehicles, vessels, or trains, or communicating with remote pumps and weather stations, Traksat provides the platform that enables you to act and feel as if you were positioned where your remote asset is located.
- Together with IEC Telecom, Traksat also develops applications using a mix of technology such as WiFi, SpreadSpectrum, and RFID systems.

OUR GLOBAL PRESENCE



THANK YOU FOR YOUR ATTENTION

LET US KNOW IF YOU HAVE ANY QUESTIONS