

teitup
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SATELLITE IT UP!

we keep you connected beyond limits



ABOUT US

- We supply high quality satellite communication products and solutions as well as efficient end-to-end voice and data services, when and where it matters most. We enable digitalisation for remote units on land and offshore.
- For urban networks, we provide powerful satellite back-up to ensure the business continuity of customer enterprises. IEC Telecom offers global coverage for international operations and a wide variety of area-by-area plans for regional use.

QUICK FACTS

25+

**YEARS OF SATCOM
EXPERTISE**

8

COUNTRIES

100+

STAFF MEMBERS



GLOBAL SERVICE PROVIDER

- IEC Telecom has strong commercial and technical relationships with major satellite operators across the world. With a multi-network approach, IEC Telecom covers requirements across the complete communications lifecycle no matter where customers choose to do business.
- We are constantly looking for new partnerships to complete our portfolio and maintain very close relationships with our existing partners.

 Globalstar

 inmarsat

 iridium

 THURAYA

 telenor
group

 yahsat
اليه سات

PARTNERSHIP WITH EQUIPMENT MANUFACTURERS

IEC Telecom has strong and long-standing relationships with major hardware manufacturers across the world. Empowered with a global logistics and delivery network, we can guarantee access to products quickly and efficiently.

Our team will take care of the satellite network through its entire lifecycle from installation to maintenance, including:

- ✓ Equipment repair or replacement
- ✓ Corrective maintenance (remote or onsite interventions, if needed)
- ✓ Preventive and/or scheduled maintenance
- ✓ Modifications and reconfigurations
- ✓ Spares provisioning
- ✓ Configuration control
- ✓ Testing tools





UNPARALLELED SATELLITE SOLUTIONS FOR:

MARITIME MARKET



Shipping



Fishing



Offshore



Leisure

LAND MARKET



Humanitarian



Energy



Government



Enterprise



Media



OUR APPROACH



CUSTOMISED SOLUTIONS

Our integrated approach of in-house design and engineering expertise allows us to develop truly unique solutions tailored for individual customer needs.



WORLDWIDE LOGISTICS

We deliver our services anywhere in the world, under any conditions. From secure military applications to wireless networks, our worldwide team gets the job done.



CUSTOMER-ORIENTED PHILOSOPHY

We put our clients' needs first when seeking ways to provide the most relevant solutions, services, and support. We listen and understand. These are the cornerstones of our approach.



OUR OFFER

We offer a diverse portfolio of products and services for various markets, and our value-added services adapt efficiently to ever-evolving client communication requirements.

SATELLITE PRODUCTS

From handsets to VSAT solutions, IEC Telecom will have you covered.

SMART SOLUTIONS

Get full visibility over your communication assets to control critical operations and maintain reliable connectivity where it matters the most.

VALUE-ADDED SERVICES

Keep your business ahead of the curve with our advanced satcom services. Monitor usage consumption, manage bandwidth volume, and control your budget in real-time. In addition, we offer 24/7 support for your satellite-based solutions during their full lifecycle.

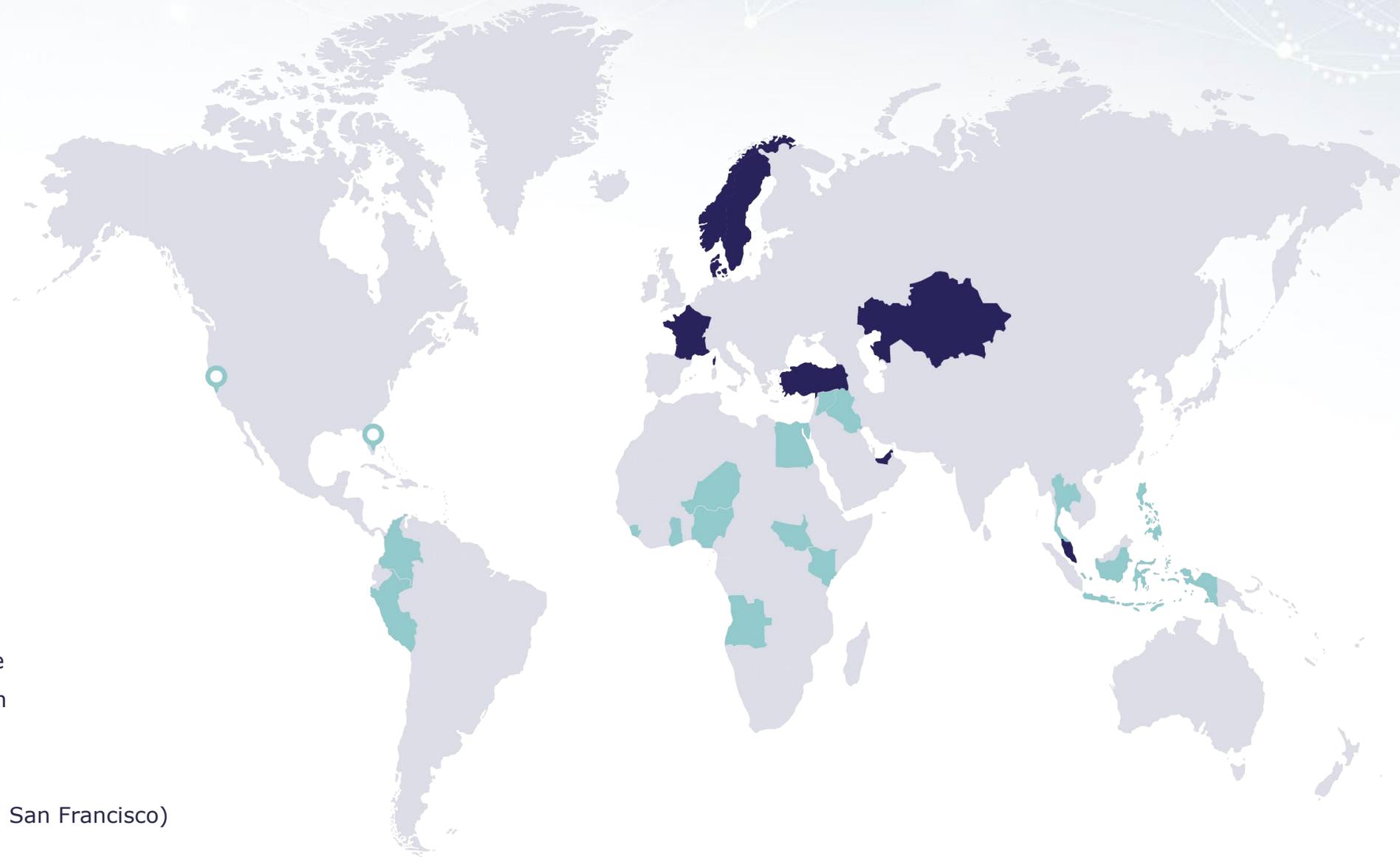
OUR GLOBAL PRESENCE

IEC TELECOM OFFICES:

- Denmark (Copenhagen)
- France (Lorient, Paris)
- Kazakhstan (Almaty)
- Norway (Oslo)
- Singapore (Singapore)
- Sweden (Stockholm)
- Turkey (Istanbul)
- UAE (Abu Dhabi, Dubai)

DISTRIBUTORS/ PARTNERS

- | | |
|-----------|----------------------------|
| Angola | Nigeria |
| Colombia | Peru |
| Egypt | Philippines |
| Ghana | Sierra Leone |
| Indonesia | South Sudan |
| Iraq | Syria |
| Kenya | Thailand |
| Niger | USA (Miami, San Francisco) |



NETWORK INFRASTRUCTURE



IEC TELECOM OFFICES:

- Denmark (Copenhagen)
- France (Lorient, Paris)
- Kazakhstan (Almaty)
- Norway (Oslo)
- Singapore (Singapore)
- Sweden (Stockholm)
- Turkey (Istanbul)
- UAE (Abu Dhabi, Dubai)



TRAKSAT

- France (Bordeaux)



24/7 CUSTOMER SUPPORT CENTER

- France (Paris)
- UAE (Dubai)

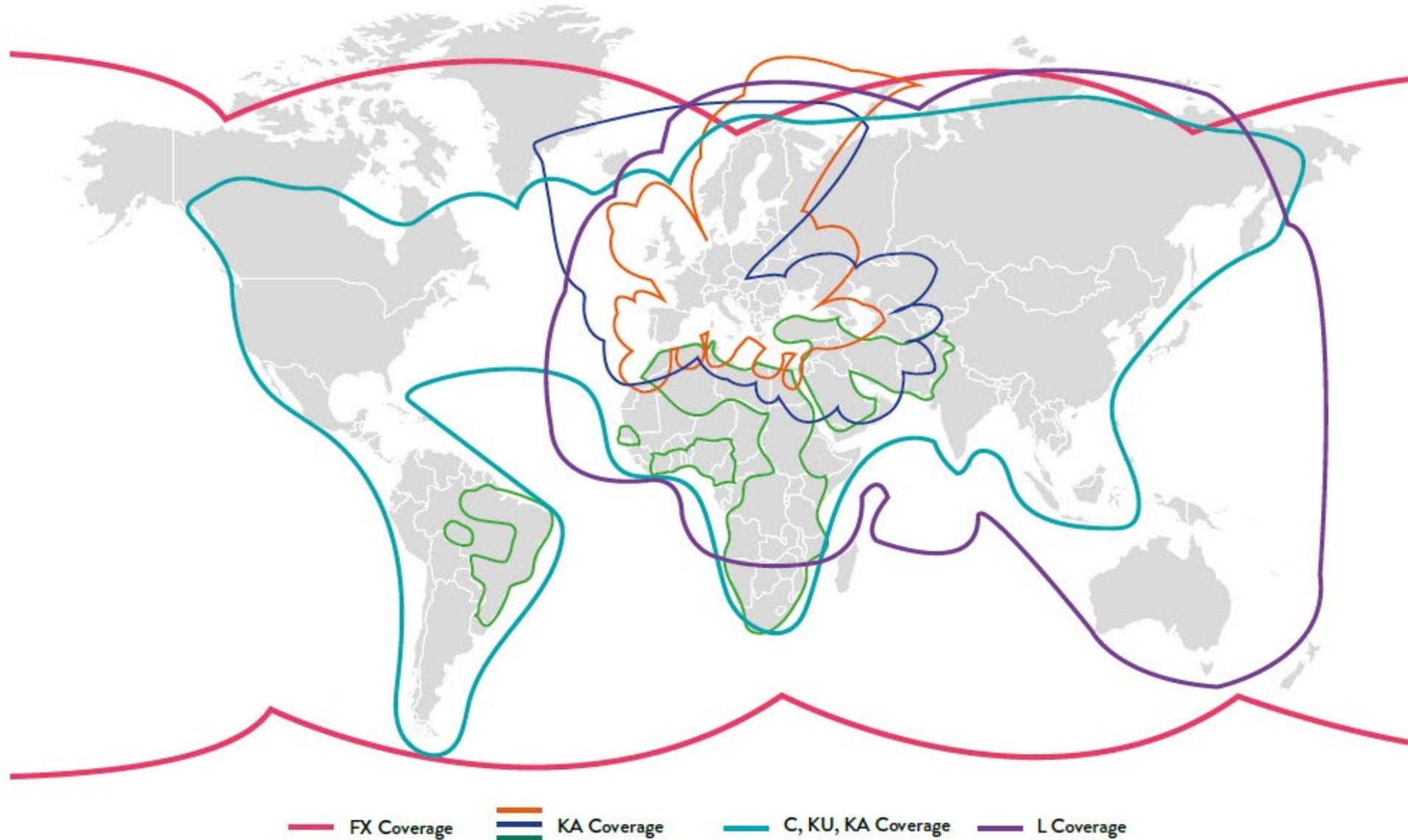


PARTNER TELEPORT

- Germany (Frankfurt)
- Greece (Athens)
- Italy (Milan)
- Kazakhstan (Almaty)
- Luxemburg (Luxemburg)
- Netherlands (Amsterdam)
- Norway (Nittedal)
- Sidney (Sidney)
- Spain (Madrid)
- UAE (Abu Dhabi, Sharjah)
- USA (Arizona, New York)



IEC Managed Communications



OUR SERVICES



Connectivity for Remote Areas/Offices



E-Learning



E-Health



IoT for Agriculture



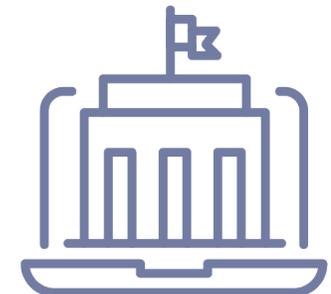
Satcom for Military Missions



Elections ICT Infrastructure Solutions



Oil and Gas Connectivity Managed Services



E-Government

CONNECTIVITY FOR REMOTE AREAS/OFFICES



For many organisations, especially governmental institutions, a short-term interruption in operations can lead to huge losses. Our satellite solutions are designed to face such challenges, performing as **last mile connectivity** for the existing terrestrial network or serve as a primary network in areas with no GSM coverage.

E-HEALTH



Using satcom solutions, field missions can be equipped with mobile telemedicine hubs, enabling **access to medical records** and remote real-time consultations with the facility to set up online systems for administration coordination (scheduling appointments, procurement operations, accounting, etc.).

E-LEARNING



Lack of infrastructure in isolated communities prevent children from accessing even basic education. Satcom solutions provide communication assets needed to address core problems:

- lack of educators – teaching via videoconferencing
- limited learning materials - **access to digital libraries**

IOT FOR AGRICULTURE



Digitalization is the gateway to high yields, profitability, and sustainability. IoT solutions enable the Smart Agriculture sector to enhance productivity. With **IEC M2M and Tracking Solutions**, you have access to a wide spectrum of applications, ranging from the monitoring of resource consumption to assess security and personal safety.

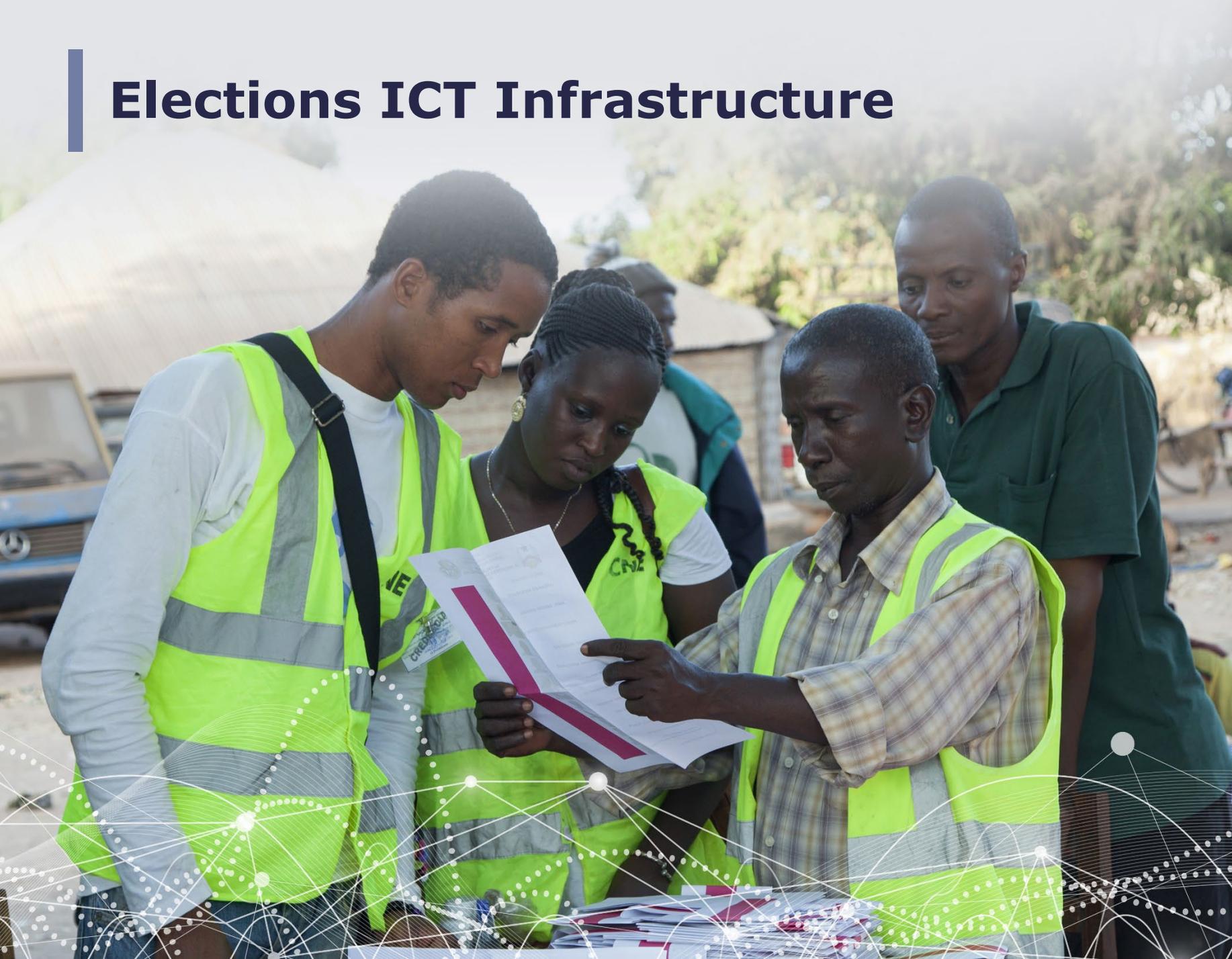
SATCOM FOR MILITARY MISSIONS



Our portfolio includes a wide range of lightweight and compact handsets as well as portable network management solutions to support rapid deployment needs.

For sustained long-term requirements, we offer comprehensive network solutions that support high-speed **cyber-protected** LAN connectivity.

Elections ICT Infrastructure



High possibility of network shutdowns as well as remote stationing of some polling stations make satcom technology indispensable during the election process. Our solutions serve as a reliable back-up for the GSM network and ensure continuity of your operations via a wide range of applications for business communications.

OIL AND GAS CONNECTIVITY MANAGED SERVICES



Our satellite solutions enable primary connectivity for oil and gas fields even in the most remote areas. We create a **DEDICATED VIRTUAL ENVIRONMENT FOR YOUR DIGITAL OPERATIONS**, including remote operations, teleconferencing, telemedicine, remote maintenance, and more.

E-GOVERNMENT



We enable integration of the latest technologies with existing governmental infrastructure. Our end-to-end solutions serve as a gateway for big data, AI, machine learning, and advanced cyber security.

Our services include:

- Consultancy
- Customization
- Integration
- Technical Support

GO EVEN FURTHER WITH OUR SET OF VALUE-ADDED SERVICES



OPTISIM

OptiSIM is a web-based solution which provides, via secured (SSL) access, the ability for IEC Telecom customers to manage and monitor all their satellite lines (SIM cards, VSAT links or devices), call/consumption details, and invoices, enabling an extensive follow-up of prepaid and post-paid accounts.



OPTIVIEW

OptiVIEW is a platform that provides complete visibility over all your satellite communication links with its online dashboard, enabling remote control over predefined filters and consumption limits. OptiVIEW allows quick assessment of bandwidth distribution between corporate and crew channels, scheduling for maintenance windows, and future provisioning.



OPTIACCESS

OptiACCESS is a data compression and email software. It offers 3 to 5 times quicker web browsing for easy access to online portals, social media, and weather forecasts. OptiACCESS generates only 5% of the data created by standard email software, so you save 95% data on correspondence straightaway.

GO EVEN FURTHER WITH OUR SET OF VALUE-ADDED SERVICES



OPTICONNECT

OptiCONNECT is an application suite by IEC Telecom that has been especially designed to operate in a low bandwidth environment. It includes ONETeam for videoconferencing, ONEMonitor for video surveillance, ONEAssist for remote maintenance, and ONEHealth for portable digital telemedicine.



OPTISOFT

OptiSOFT is a comprehensive application suite by IEC Telecom offering a wide range of communication services optimised for the maritime sector, including email management, antivirus, data transfer, remote configuration, and administration of vessels.



SURVEILLANCE PORTFOLIO

IEC Telecom's innovative solutions for high-precision surveillance offer real-time remote image and video transfer as well as videostreaming over satcom, optimised for the low bandwidth environment. These state-of-the-art solutions are empowered by special integrated protocols and tools.

GO EVEN FURTHER WITH OUR SET OF VALUE-ADDED SERVICES



24/7 TECHNICAL SUPPORT

IEC Telecom's dedicated 24/7 support team ensures the optimum use and control of voice and data satellite connectivity services. The team delivers the highest quality of service in many languages across the globe via six channels of support.



LOGISTICS, TRAINING & MAINTENANCE

IEC Telecom understands that our satellite-based systems are critical for customers and need to be fully operational at all times. Our dedicated support team provides assistance with global logistics, customer training, and maintenance services.



MANAGED SERVICES

Managed Services by IEC Telecom offer an unparalleled level of transparency and flexibility for the complete satellite communications lifecycle. We support your critical operations with our rapid logistics and comprehensive maintenance.

KEY CUSTOMERS





WE KEEP YOU CONNECTED BEYOND LIMITS

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